

Aramis Lopez

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EDUCATION

Williams College

Bachelor of Arts in Economics & Statistics

GPA: 3.8; Honor: Dean's List

Williamstown, MA

Jun 2026

University College Dublin [Arcadia Abroad]

Study Abroad, Finance & Economics

Dublin, Ireland

Sep 2024 - Dec 2024

PROFESSIONAL EXPERIENCE

S&P Global

Commercial Analyst

New York, NY

Jun 2025 - Aug 2025

- Extracted and analyzed CSA, IMA, and Prospectus data using proprietary models, improving AI model accuracy by 55% and presenting findings across 4 business units
- Automated the RFP pipeline via API integration with historical deal data, reducing turnaround time by 85% (from 6+ hours to under 45 minutes)
- Streamlined Global Weekly Updates reporting for 15+ stakeholders, automating data consolidation and reducing manual effort by 70%
- Supported Mizuho UAT for a multimillion-dollar deal, performing financial data validation and pivot-table analysis across 10,000+ rows

AlphabloQ

Data Analyst & Business Development

New York, NY

Jun 2024 - Aug 2024

- Boosted lead generation by 10% through strategic marketing reports and quantitative pipeline analysis, contributing to \$250K+ in new business opportunities
- Built a client acquisition framework using CRM analytics, increasing client retention by 18% while managing 30+ accounts
- Enhanced audience engagement by 25% by translating complex fintech concepts for diverse investor groups via LinkedIn and blog content

HOPE Financial

Marketing & Outreach Intern

Baltimore, MD

Jan 2024

- Increased housing buyer engagement by 35% across Maryland markets through targeted direct-mail campaigns and data-segmented newsletters
- Expanded market reach by 20% via data-driven marketing strategies in Constant Contact, optimizing open rates and click-through performance
- Elevated brand visibility among 3 key demographics by developing strategic social media campaigns with measurable ROI tracking

Euler

Operations Intern

San Diego, CA

Jul 2023 - Aug 2023

- Evaluated PRM solutions and drafted 3 operational reports, identifying \$150K+ in cost-saving opportunities across vendor workflows
- Streamlined PRM database operations and refined customer data entry in Excel, reducing data errors by 40%
- Executed a PRM strategy overhaul that improved customer engagement metrics by 22% across 2 business lines

LEADERSHIP & ACTIVITIES

Ubuntu Advisory Group, *Consultant* - Williamstown, MA

Jan 2024 - Present

Williams Economics Society, *Vice President* - Williamstown, MA

Nov 2023 - Present

Citadel Securities, *Researcher/Analyst* - Chicago, IL

Jul 2022 - Aug 2022

SCHOLARSHIPS & PROGRAMS

Hispanic Scholarship Fund, *Scholar* - New York, NY

Jun 2024 - Present

Houlihan Lokey, *Corporate Scholar* - New York, NY

Jul 2021 - Present

Thrive Scholars, *Scholar/Ambassador* - New York, NY

Sep 2020 - Present

SKILLS & INTERESTS

Financial & Analytical: Microsoft Excel [Advanced: VLOOKUP, INDEX/MATCH, Pivot Tables, Macros/VBA, Financial Modeling],

Bloomberg Terminal, Salesforce [Advanced], Financial Statement Analysis, Valuation (DCF, Comps), Data Visualization

Programming & Technical: Python [Pandas, NumPy, Matplotlib], SQL, HTML [Expert], CSS [Advanced], JavaScript, Docker, Linux OS, Git, REST APIs, Automation Scripting

Languages: English [Native], Spanish [Native]

Interests: Options Trading & Derivatives Strategy, Cryptocurrency & Blockchain Technology, Quantitative Finance, NBA Basketball Analytics, Strength Training, Building Automation Projects